



PRESS RELEASE

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barox showcases award-winning switch technology at the new Harper Chalice demonstration HUB facility

barox Kommunikation AG, the global manufacturer of professional standard switches, PoE media converters and IP extenders, is proud to announce its inclusion in the new Harper Chalice demonstration HUB - opened at Harper Chalice headquarters in Coventry.

Part of the Vitaprotech Group, Harper Chalice are experts in perimeter security solutions, manufacturing, supplying and installing specialist electronic perimeter security systems. They offer a complete range of modular and scalable solutions, with systems used to protect varied sites from the highest level of security threat, through to commercial, single site applications.

The new Harper Chalice demonstration HUB features displays of integrated product solutions across multiple vendors, all targeted towards the high security/CNI (Critical National Infrastructure) space and showcasing NPSA approved PIDS/hatch detection and Access Control systems, as well CAPSS approved PSIM/VMS solutions.

Visitors to the new demonstration HUB will see the barox range represented with a full product showcase. Offering a 'hands-on', real-time user experience, multiple barox industrial switch options can be configured to illustrate seamless third-party integration to cameras, perimeter detection, access control and multiple different PSIM and VMS platforms. Product vendors include Advancis, Genesys by ISM, Genetec, Milestone, Prysm, Synectics, Velocity Vision, Veracity, TDSI, Hanwha, 360 Vision Technology and many more.

barox's inclusion in the new HUB stems from a long-term technical relationship between the two businesses, with both companies part of the successful CNI Security Group. The ethos of the CNI Security Group, to promote synergy between partner businesses with tailored

product solutions for deployment in the high security/CNI space, is realised at the HUB, with real-time physical demonstrations available for evaluation by integrator and end-user customers.

At the HUB, CNI stakeholders can visit a single location to experience the many different integrated technologies suitable for CNI security applications. Users can experience barox 10G switch options, alongside multiple switch and media converter alternatives, including those suitable for sub-station installation.

Partner manufacturers' cameras, perimeter detection solutions and access control systems complete the showcase - all displayed and controlled through multiple different control platforms, to give a genuine hands-on experience of an end-to-end solution designed specifically for High Security, CNI, and Rail applications. The centre is also available to be used as a comprehensively equipped conference facility for customer meetings.

"We're thrilled to be offering a world-class demonstration facility to benefit our installer, solution integrator, end-user and specifiers customers," says Adam O'Reilly, Managing Director of Harper Chalice. "The Harper Chalice demonstration HUB has been designed to demonstrate integrated solutions across multiple vendors, whilst also showcasing NPSA approved PIDS/detection and hatch systems, with the idea that all CNI stakeholders can visit just a single location to see the many different integrated technologies available for CNI security applications.

"As part of the HUB's extensive solutions offering, our long-term technical partner, barox, will be showing multiple industrial switch options and their unparalleled depth of third-party control system integrations."

Sara Fisher, barox International Market Development Specialist commented: "barox is delighted to have been selected to be part of the Harper Chalice HUB initiative, a 'centre of excellence' for CNI security innovation. It's fabulous to have the opportunity to showcase our technologies alongside other 'best in class' partner manufacturers in the security industry. Feedback from the market has been very positive and we look forward to welcoming our clients and contacts to the HUB soon, to see the power of barox products in action."

barox products are currently employed within many high security, high profile and Critical National Infrastructure sites both in the UK and overseas. For more information on the barox

range of managed and unmanaged industrial media converters and professional PoE video switches designed specifically for CNI security applications, customers can contact barox on Tel: 01622 910044 Email: info@barox.uk or visit www.barox.uk

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